

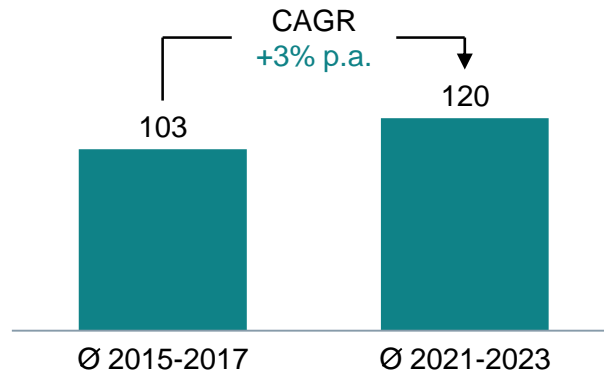
Attracting Private Sector Engagement and Investment in Mobility Infrastructure

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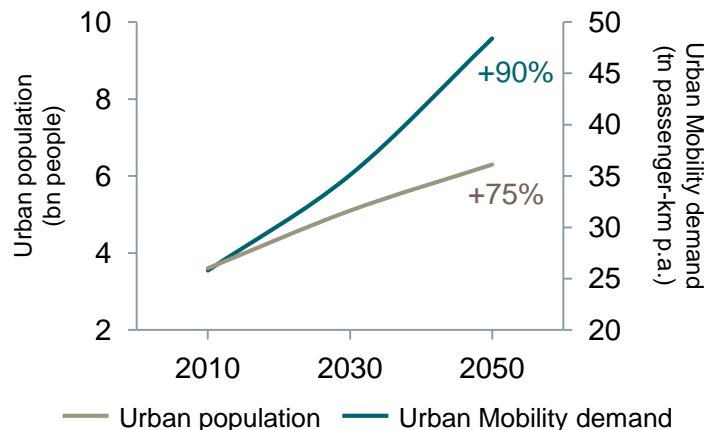
Attracting Private Sector Engagement and Investment in Mobility Infrastructure

Attractive market

Mobility supply market¹⁾ (EUR bn)



Mobility demand to grow faster than population²⁾



How to attract private sector *engagement*?

- ▶ Strong and broad **support** by stakeholders
- ▶ **Project scope** and **functional requirements** developed
- ▶ **Risk allocation** balanced and manageable

How can we help to attract private sector *investment*?

- ▶ **Early-stage discussions** to define project
- ▶ Provision of **project risk assessment expertise** to financiers
- ▶ Assistance in development and implementation of **financing**
- ▶ Acting as a strong and reliable **supplier** and long-term **services provider**, effectively managing the **risks in our domain**